

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

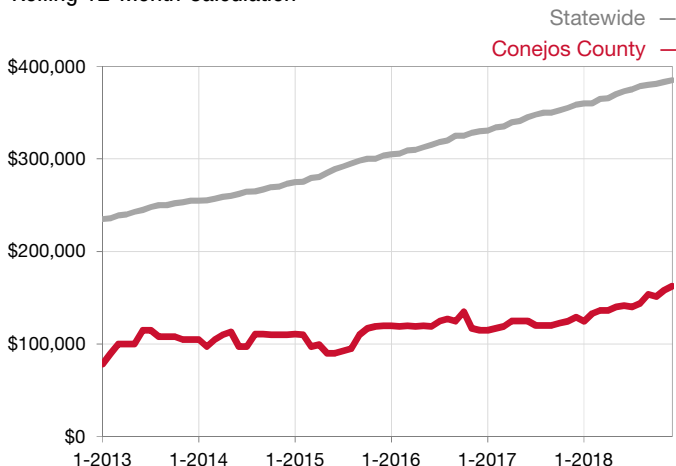
Single Family	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Key Metrics						
New Listings	7	2	- 71.4%	78	68	- 12.8%
Sold Listings	2	2	0.0%	37	56	+ 51.4%
Median Sales Price*	\$125,000	\$260,000	+ 108.0%	\$129,000	\$162,550	+ 26.0%
Average Sales Price*	\$125,000	\$260,000	+ 108.0%	\$140,872	\$187,288	+ 32.9%
Percent of List Price Received*	100.2%	97.0%	- 3.2%	92.2%	93.3%	+ 1.2%
Days on Market Until Sale	385	53	- 86.2%	190	186	- 2.1%
Inventory of Homes for Sale	74	57	- 23.0%	--	--	--
Months Supply of Inventory	24.0	12.2	- 49.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	6	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$70,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$70,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	93.3%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	124	0	- 100.0%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	6.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

