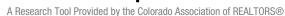
Local Market Update for December 2018





Not all agents are the same!





Alamosa County

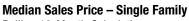
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	7	7	0.0%	184	185	+ 0.5%
Sold Listings	6	11	+ 83.3%	137	149	+ 8.8%
Median Sales Price*	\$130,250	\$149,575	+ 14.8%	\$170,000	\$178,000	+ 4.7%
Average Sales Price*	\$137,917	\$181,116	+ 31.3%	\$188,587	\$197,758	+ 4.9%
Percent of List Price Received*	92.6%	97.6%	+ 5.4%	96.8%	97.4%	+ 0.6%
Days on Market Until Sale	114	63	- 44.7%	97	89	- 8.2%
Inventory of Homes for Sale	53	45	- 15.1%			
Months Supply of Inventory	4.6	3.6	- 21.7%			

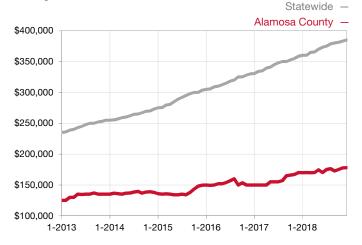
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	1	0	- 100.0%	2	5	+ 150.0%
Sold Listings	0	0		1	4	+ 300.0%
Median Sales Price*	\$0	\$0		\$152,500	\$192,500	+ 26.2%
Average Sales Price*	\$0	\$0		\$152,500	\$191,250	+ 25.4%
Percent of List Price Received*	0.0%	0.0%		95.3%	94.8%	- 0.5%
Days on Market Until Sale	0	0		339	122	- 64.0%
Inventory of Homes for Sale	1	0	- 100.0%			
Months Supply of Inventory	1.0	0.0	- 100.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

Statewide —

\$300,000

\$250,000

\$150,000

\$50,000

1-2015

1-2016

1-2017

1-2018

1-2014

1-2013