

# Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

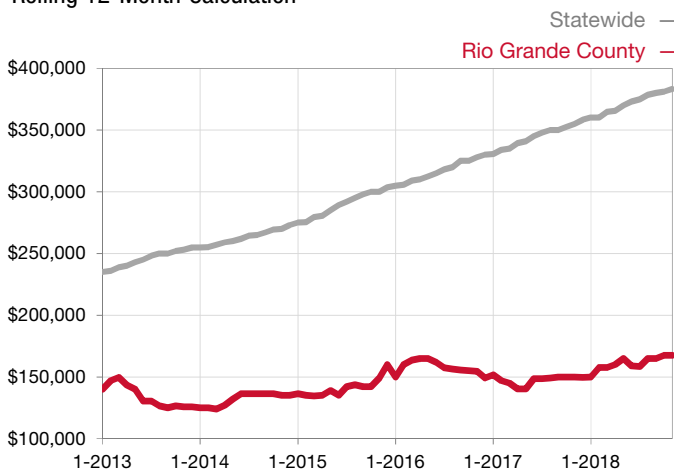
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	15	9	- 40.0%	276	240	- 13.0%
Sold Listings	11	5	- 54.5%	164	167	+ 1.8%
Median Sales Price*	\$168,000	<b>\$240,000</b>	+ 42.9%	\$150,000	<b>\$170,000</b>	+ 13.3%
Average Sales Price*	\$218,818	<b>\$211,700</b>	- 3.3%	\$177,799	<b>\$207,017</b>	+ 16.4%
Percent of List Price Received*	100.2%	<b>91.0%</b>	- 9.2%	93.6%	<b>93.8%</b>	+ 0.2%
Days on Market Until Sale	113	<b>269</b>	+ 138.1%	188	<b>163</b>	- 13.3%
Inventory of Homes for Sale	177	<b>137</b>	- 22.6%	--	--	--
Months Supply of Inventory	11.8	<b>8.8</b>	- 25.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	6	6	0.0%
Sold Listings	0	0	--	4	2	- 50.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$177,500	<b>\$150,750</b>	- 15.1%
Average Sales Price*	\$0	<b>\$0</b>	--	\$171,499	<b>\$150,750</b>	- 12.1%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.1%	<b>93.1%</b>	- 2.1%
Days on Market Until Sale	0	0	--	169	<b>194</b>	+ 14.8%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	3.8	<b>4.0</b>	+ 5.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

