

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

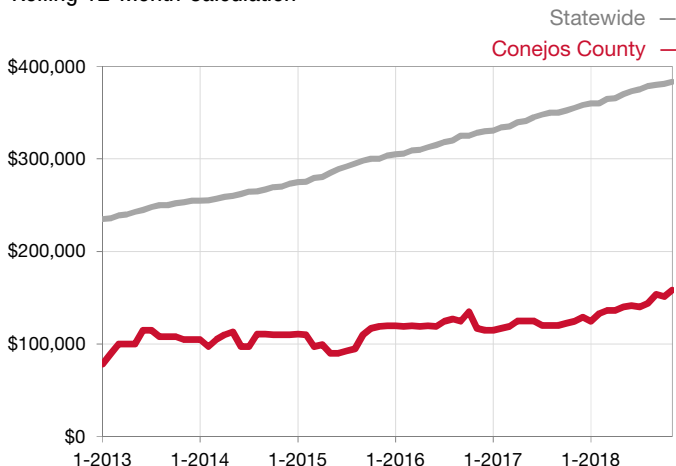
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	4	2	- 50.0%	71	66	- 7.0%
Sold Listings	7	5	- 28.6%	35	54	+ 54.3%
Median Sales Price*	\$120,000	\$250,000	+ 108.3%	\$129,000	\$162,550	+ 26.0%
Average Sales Price*	\$122,557	\$236,260	+ 92.8%	\$141,779	\$184,595	+ 30.2%
Percent of List Price Received*	88.0%	93.5%	+ 6.3%	91.7%	93.1%	+ 1.5%
Days on Market Until Sale	191	166	- 13.1%	179	191	+ 6.7%
Inventory of Homes for Sale	70	60	- 14.3%	--	--	--
Months Supply of Inventory	23.3	12.9	- 44.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	6	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$70,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$70,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	93.3%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	124	0	- 100.0%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	6.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

