

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

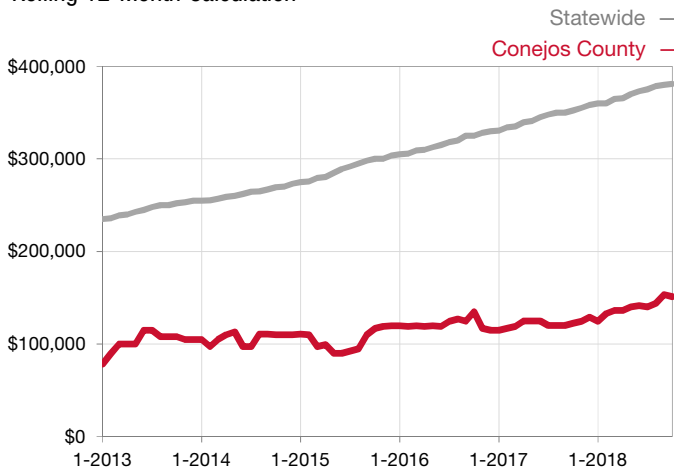
Single Family	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	2	- 66.7%	67	64	- 4.5%
Sold Listings	7	7	0.0%	28	49	+ 75.0%
Median Sales Price*	\$186,000	<b>\$138,000</b>	- 25.8%	\$136,000	<b>\$162,000</b>	+ 19.1%
Average Sales Price*	\$158,375	<b>\$143,000</b>	- 9.7%	\$146,584	<b>\$179,323</b>	+ 22.3%
Percent of List Price Received*	92.4%	<b>93.5%</b>	+ 1.2%	92.6%	<b>93.1%</b>	+ 0.5%
Days on Market Until Sale	59	<b>211</b>	+ 257.6%	176	<b>193</b>	+ 9.7%
Inventory of Homes for Sale	75	<b>58</b>	- 22.7%	--	--	--
Months Supply of Inventory	28.1	<b>12.0</b>	- 57.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	6	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$70,000	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$70,000	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	93.3%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	124	0	- 100.0%
Inventory of Homes for Sale	6	<b>2</b>	- 66.7%	--	--	--
Months Supply of Inventory	6.0	<b>0.0</b>	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

