

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

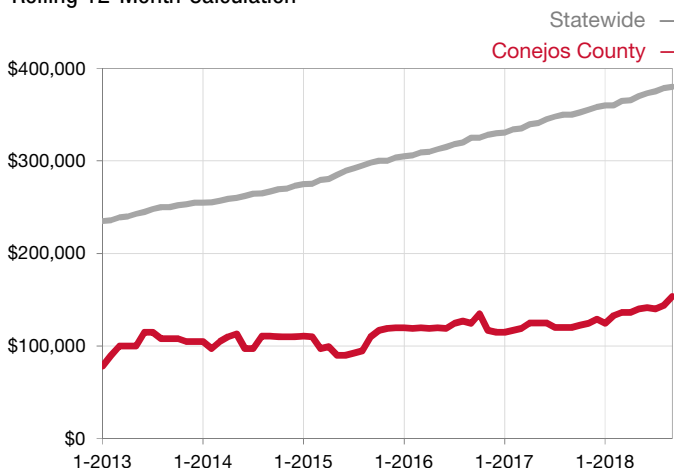
Single Family	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	4	2	- 50.0%	61	62	+ 1.6%
Sold Listings	3	13	+ 333.3%	21	42	+ 100.0%
Median Sales Price*	\$80,000	\$210,000	+ 162.5%	\$120,000	\$162,550	+ 35.5%
Average Sales Price*	\$84,333	\$251,500	+ 198.2%	\$142,653	\$185,377	+ 29.9%
Percent of List Price Received*	90.9%	91.7%	+ 0.9%	92.7%	93.0%	+ 0.3%
Days on Market Until Sale	265	245	- 7.5%	215	190	- 11.6%
Inventory of Homes for Sale	78	60	- 23.1%	--	--	--
Months Supply of Inventory	34.7	12.4	- 64.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	6	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$70,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$70,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	93.3%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	124	0	- 100.0%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	6.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

