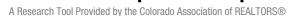
Local Market Update for September 2018





Not all agents are the same!



Alamosa County

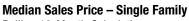
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year	
New Listings	8	20	+ 150.0%	157	153	- 2.5%	
Sold Listings	21	18	- 14.3%	113	109	- 3.5%	
Median Sales Price*	\$170,000	\$158,000	- 7.1%	\$182,000	\$177,000	- 2.7%	
Average Sales Price*	\$190,660	\$184,822	- 3.1%	\$185,937	\$199,910	+ 7.5%	
Percent of List Price Received*	93.2%	96.6%	+ 3.6%	96.8%	97.2%	+ 0.4%	
Days on Market Until Sale	76	82	+ 7.9%	98	89	- 9.2%	
Inventory of Homes for Sale	59	53	- 10.2%				
Months Supply of Inventory	4.7	4.8	+ 2.1%				

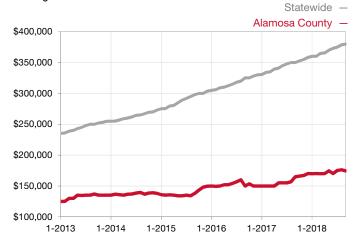
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
New Listings	1	0	- 100.0%	1	5	+ 400.0%
Sold Listings	0	1		1	4	+ 300.0%
Median Sales Price*	\$0	\$205,000		\$152,500	\$192,500	+ 26.2%
Average Sales Price*	\$0	\$205,000		\$152,500	\$191,250	+ 25.4%
Percent of List Price Received*	0.0%	94.5%		95.3%	94.8%	- 0.5%
Days on Market Until Sale	0	180		339	122	- 64.0%
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	1.0	1.0	0.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

