Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®





Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	August			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 08-2017	Thru 08-2018	Percent Change from Previous Year
New Listings	26	31	+ 19.2%	220	203	- 7.7%
Sold Listings	17	22	+ 29.4%	119	134	+ 12.6%
Median Sales Price*	\$165,000	\$199,750	+ 21.1%	\$145,500	\$169,000	+ 16.2%
Average Sales Price*	\$200,376	\$200,405	+ 0.0%	\$170,354	\$196,196	+ 15.2%
Percent of List Price Received*	92.7%	94.5%	+ 1.9%	92.9%	94.1%	+ 1.3%
Days on Market Until Sale	108	118	+ 9.3%	188	164	- 12.8%
Inventory of Homes for Sale	198	155	- 21.7%			
Months Supply of Inventory	12.4	9.4	- 24.2%			

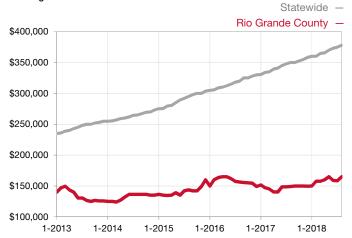
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 08-2017	Thru 08-2018	Percent Change from Previous Year	
New Listings	0	2		4	6	+ 50.0%	
Sold Listings	1	0	- 100.0%	4	1	- 75.0%	
Median Sales Price*	\$170,000	\$0	- 100.0%	\$177,500	\$163,500	- 7.9%	
Average Sales Price*	\$170,000	\$0	- 100.0%	\$171,499	\$163,500	- 4.7%	
Percent of List Price Received*	94.7%	0.0%	- 100.0%	95.1%	91.1%	- 4.2%	
Days on Market Until Sale	343	0	- 100.0%	169	305	+ 80.5%	
Inventory of Homes for Sale	5	6	+ 20.0%				
Months Supply of Inventory	3.8	6.0	+ 57.9%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

