

Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

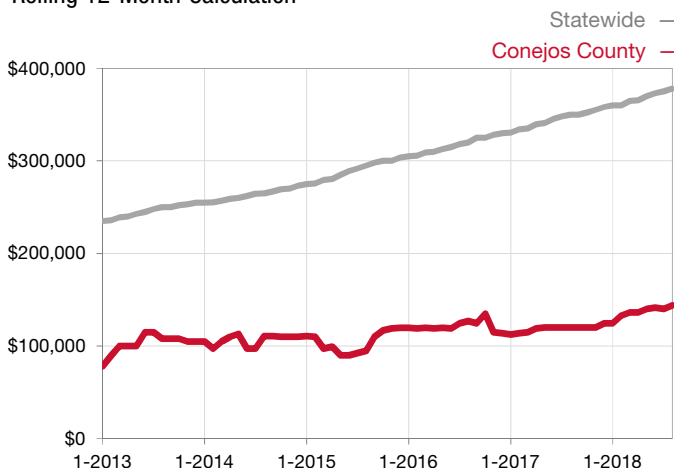
Single Family	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 08-2017	Thru 08-2018	Percent Change from Previous Year
Key Metrics						
New Listings	6	10	+ 66.7%	57	60	+ 5.3%
Sold Listings	1	6	+ 500.0%	17	29	+ 70.6%
Median Sales Price*	\$129,000	\$166,550	+ 29.1%	\$120,000	\$162,000	+ 35.0%
Average Sales Price*	\$129,000	\$173,850	+ 34.8%	\$148,101	\$155,736	+ 5.2%
Percent of List Price Received*	99.3%	98.3%	- 1.0%	94.1%	93.6%	- 0.5%
Days on Market Until Sale	2	130	+ 6400.0%	209	166	- 20.6%
Inventory of Homes for Sale	79	66	- 16.5%	--	--	--
Months Supply of Inventory	37.9	16.5	- 56.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 08-2017	Thru 08-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$70,000	\$0	- 100.0%	\$70,000	\$0	- 100.0%
Average Sales Price*	\$70,000	\$0	- 100.0%	\$70,000	\$0	- 100.0%
Percent of List Price Received*	93.3%	0.0%	- 100.0%	93.3%	0.0%	- 100.0%
Days on Market Until Sale	124	0	- 100.0%	124	0	- 100.0%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	5.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

