

Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
Key Metrics						
New Listings	14	5	- 64.3%	51	49	- 3.9%
Sold Listings	1	4	+ 300.0%	16	23	+ 43.8%
Median Sales Price*	\$234,000	\$111,000	- 52.6%	\$120,000	\$150,000	+ 25.0%
Average Sales Price*	\$234,000	\$104,375	- 55.4%	\$149,295	\$151,011	+ 1.1%
Percent of List Price Received*	98.5%	87.4%	- 11.3%	93.8%	92.4%	- 1.5%
Days on Market Until Sale	129	173	+ 34.1%	222	175	- 21.2%
Inventory of Homes for Sale	76	67	- 11.8%	--	--	--
Months Supply of Inventory	33.8	18.7	- 44.7%	--	--	--

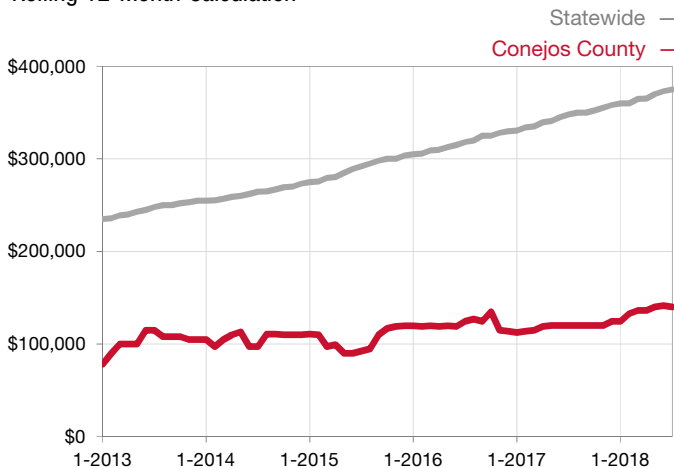
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	5	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

