## **Local Market Update for June 2018**





Not all agents are the same!



## **Rio Grande County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	June			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year	
New Listings	46	28	- 39.1%	159	150	- 5.7%	
Sold Listings	21	10	- 52.4%	83	95	+ 14.5%	
Median Sales Price*	\$169,500	\$123,500	- 27.1%	\$145,500	\$169,500	+ 16.5%	
Average Sales Price*	\$232,321	\$138,440	- 40.4%	\$167,963	\$197,147	+ 17.4%	
Percent of List Price Received*	94.0%	94.8%	+ 0.9%	92.6%	93.9%	+ 1.4%	
Days on Market Until Sale	267	99	- 62.9%	216	181	- 16.2%	
Inventory of Homes for Sale	200	154	- 23.0%				
Months Supply of Inventory	12.7	9.5	- 25.2%				

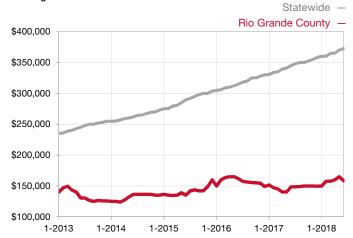
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year	
New Listings	1	1	0.0%	2	2	0.0%	
Sold Listings	0	0		1	1	0.0%	
Median Sales Price*	\$0	\$0		\$265,995	\$163,500	- 38.5%	
Average Sales Price*	\$0	\$0		\$265,995	\$163,500	- 38.5%	
Percent of List Price Received*	0.0%	0.0%		93.0%	91.1%	- 2.0%	
Days on Market Until Sale	0	0		295	305	+ 3.4%	
Inventory of Homes for Sale	6	3	- 50.0%				
Months Supply of Inventory	6.0	2.3	- 61.7%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

