

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	14	5	- 64.3%	37	44	+ 18.9%
Sold Listings	5	3	- 40.0%	15	19	+ 26.7%
Median Sales Price*	\$120,000	\$230,000	+ 91.7%	\$120,000	\$150,000	+ 25.0%
Average Sales Price*	\$138,360	\$202,667	+ 46.5%	\$143,648	\$160,829	+ 12.0%
Percent of List Price Received*	94.3%	98.4%	+ 4.3%	93.5%	93.4%	- 0.1%
Days on Market Until Sale	362	355	- 1.9%	228	176	- 22.8%
Inventory of Homes for Sale	70	67	- 4.3%	--	--	--
Months Supply of Inventory	27.1	20.1	- 25.8%	--	--	--

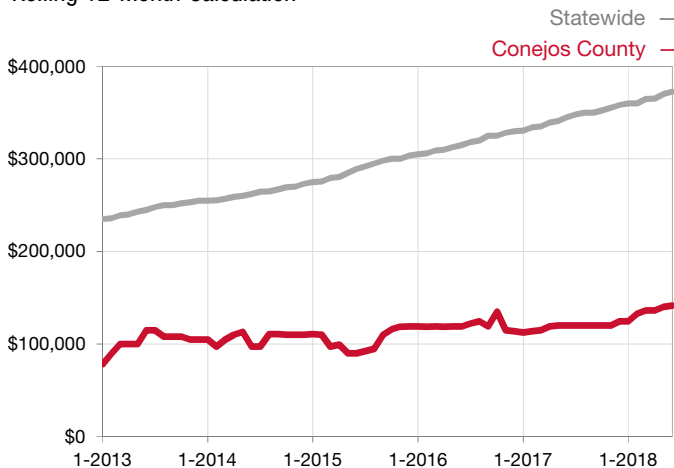
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

