

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

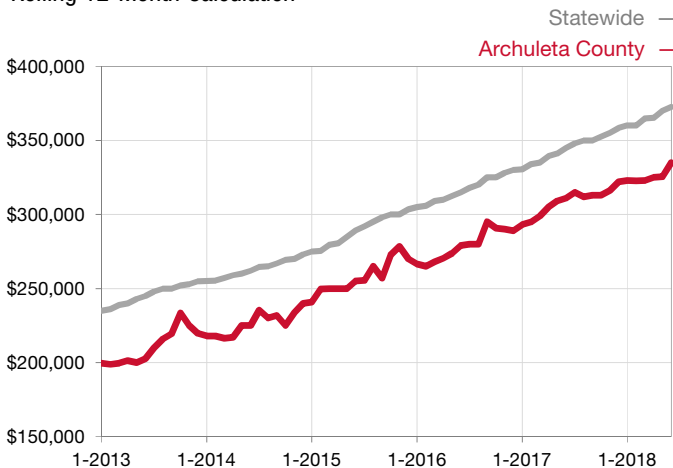
Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	97	76	- 21.6%	389	371	- 4.6%
Sold Listings	38	32	- 15.8%	182	160	- 12.1%
Median Sales Price*	\$317,500	\$347,800	+ 9.5%	\$313,000	\$330,000	+ 5.4%
Average Sales Price*	\$460,775	\$374,846	- 18.6%	\$376,823	\$386,187	+ 2.5%
Percent of List Price Received*	95.9%	96.8%	+ 0.9%	96.2%	96.7%	+ 0.5%
Days on Market Until Sale	110	128	+ 16.4%	158	160	+ 1.3%
Inventory of Homes for Sale	293	298	+ 1.7%	--	--	--
Months Supply of Inventory	8.6	9.5	+ 10.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	9	8	- 11.1%	60	59	- 1.7%
Sold Listings	11	13	+ 18.2%	41	38	- 7.3%
Median Sales Price*	\$176,000	\$210,000	+ 19.3%	\$158,500	\$166,500	+ 5.0%
Average Sales Price*	\$189,591	\$205,162	+ 8.2%	\$180,735	\$233,382	+ 29.1%
Percent of List Price Received*	97.1%	97.5%	+ 0.4%	97.3%	96.2%	- 1.1%
Days on Market Until Sale	82	79	- 3.7%	100	115	+ 15.0%
Inventory of Homes for Sale	29	27	- 6.9%	--	--	--
Months Supply of Inventory	3.4	3.6	+ 5.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

