

Local Market Update for May 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 05-2017	Thru 05-2018	Percent Change from Previous Year
Key Metrics						
New Listings	6	14	+ 133.3%	23	39	+ 69.6%
Sold Listings	3	3	0.0%	10	16	+ 60.0%
Median Sales Price*	\$120,000	\$166,000	+ 38.3%	\$112,000	\$147,500	+ 31.7%
Average Sales Price*	\$149,667	\$155,333	+ 3.8%	\$146,292	\$152,984	+ 4.6%
Percent of List Price Received*	91.4%	94.8%	+ 3.7%	93.0%	92.5%	- 0.5%
Days on Market Until Sale	222	75	- 66.2%	161	142	- 11.8%
Inventory of Homes for Sale	60	76	+ 26.7%	--	--	--
Months Supply of Inventory	26.7	21.7	- 18.7%	--	--	--

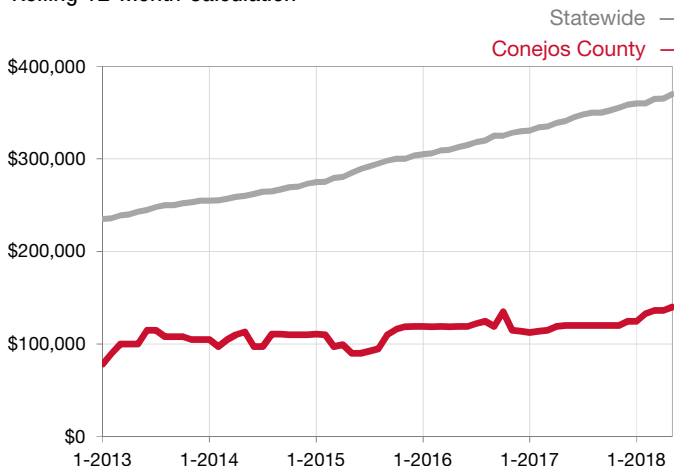
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 05-2017	Thru 05-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

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Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

