

Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

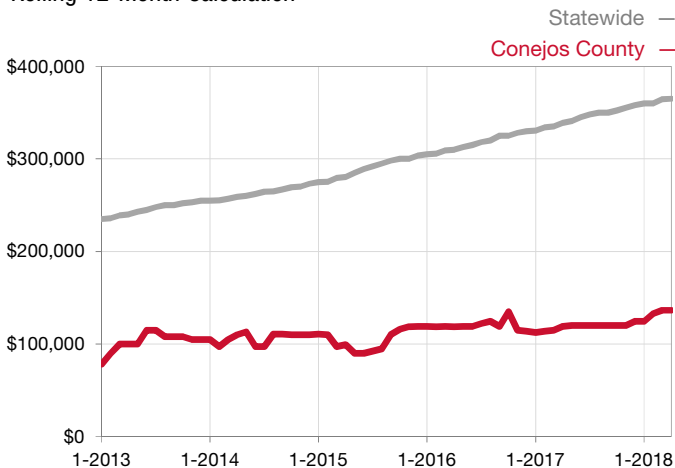
Single Family	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
Key Metrics						
New Listings	9	10	+ 11.1%	17	25	+ 47.1%
Sold Listings	2	4	+ 100.0%	7	13	+ 85.7%
Median Sales Price*	\$243,750	\$201,500	- 17.3%	\$104,000	\$145,000	+ 39.4%
Average Sales Price*	\$243,750	\$191,375	- 21.5%	\$144,846	\$152,442	+ 5.2%
Percent of List Price Received*	90.2%	93.3%	+ 3.4%	93.7%	92.0%	- 1.8%
Days on Market Until Sale	85	151	+ 77.6%	134	158	+ 17.9%
Inventory of Homes for Sale	64	65	+ 1.6%	--	--	--
Months Supply of Inventory	30.7	18.6	- 39.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
Key Metrics						
New Listings	4	0	- 100.0%	4	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

