

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

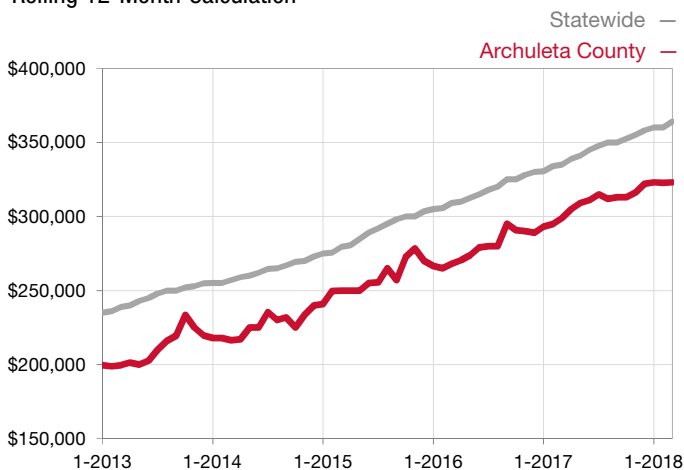
Single Family	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Key Metrics						
New Listings	69	58	- 15.9%	131	125	- 4.6%
Sold Listings	23	22	- 4.3%	69	59	- 14.5%
Median Sales Price*	\$320,000	\$314,838	- 1.6%	\$320,000	\$325,000	+ 1.6%
Average Sales Price*	\$388,557	\$430,785	+ 10.9%	\$354,467	\$397,022	+ 12.0%
Percent of List Price Received*	95.5%	96.0%	+ 0.5%	96.2%	95.8%	- 0.4%
Days on Market Until Sale	158	175	+ 10.8%	193	184	- 4.7%
Inventory of Homes for Sale	188	207	+ 10.1%	--	--	--
Months Supply of Inventory	5.9	6.4	+ 8.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Key Metrics						
New Listings	10	12	+ 20.0%	20	22	+ 10.0%
Sold Listings	5	6	+ 20.0%	18	16	- 11.1%
Median Sales Price*	\$165,500	\$164,000	- 0.9%	\$162,000	\$162,500	+ 0.3%
Average Sales Price*	\$174,100	\$443,900	+ 155.0%	\$193,994	\$286,150	+ 47.5%
Percent of List Price Received*	96.6%	93.9%	- 2.8%	97.4%	95.7%	- 1.7%
Days on Market Until Sale	117	199	+ 70.1%	125	144	+ 15.2%
Inventory of Homes for Sale	26	39	+ 50.0%	--	--	--
Months Supply of Inventory	3.4	5.2	+ 52.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

